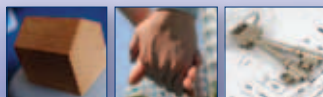


Mortgages for People with Disabilities or Support Needs
mysafehome®
Turning Hopes into Homes

Home ownership for people with a disability

A new life for them, a fresh
opportunity for you



Who we are

Established in 1997 we're the UK's leading provider of help and support for disabled people who want to buy a home of their own. In the intervening years, using a unique shared ownership model that we developed, we've helped hundreds of people turn hopes into homes, changing lives along the way. We've also forged strong working relationships with a number of Housing Associations across the UK, helping them help disabled buyers whilst also satisfying their own goals and targets within an increasingly unpredictable market.

What we'll do for you

We'll help you find buyers with 100% mortgages from an untapped market for your New Build HomeBuy properties, whilst meeting some of the criteria within the disability equalities scheme and the Valuing People Now strategy. With the personalisation of budgets being high on the Government's agenda more and more people with a disability are becoming aware of the opportunities now open to them. Right now there are hundreds of disabled buyers who want to buy a home of their own. Working together with you we can help make this a reality.



How it all works

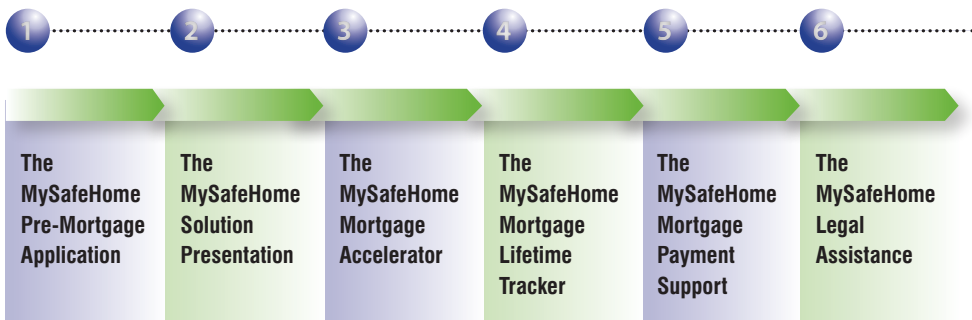
The MySafeHome Solution™

Turning hopes into homes.

Buying a home can be a complex business. With a disability these complexities can be magnified. So we've developed a clear and simple step by step process – The MySafeHome Solution – that makes this as straightforward as possible. From the initial assessment of the financial viability of the purchase, right through to the completion of all relevant paperwork and on to the handover of the keys, we're on hand to offer full support and encouragement. We have a strong and well established working relationship with a stable mortgage lender who – thanks to the unique, tried and tested model that we've created – is happy to offer 100% loans for mortgages of up to £200,000 per property. And, thanks to existing benefits, the monthly cost to the new homeowner could be completely free.



Using our unique modified Shared Ownership model the homeowner buys a certain percentage of a property and the Housing Association owns the rest. The homeowner then pays interest only on the loan to the lender and rent to the Housing Association. It's not just existing Housing Association properties that this applies to either. Using the Government's Home Ownership for People with Long term Disabilities (H.O.L.D) scheme individuals can buy from the open market with a Housing Association's support too.



Call us on: 08000 121 333 Website: www.mysafehome.info

The MySafeHomeAlliance

Just as The MySafeHome Solution is designed to make the process of buying a home straightforward for disabled buyers, The MySafeHome Alliance helps all of the other stakeholders involved too. Joining up the various organisations needed to make home ownership a reality – Housing Associations, Local Authorities and Care Providers – it provides a solid framework for success based on our unrivalled experience within this highly specialised market. The MySafeHome Alliance is also designed to deliver a set number of applicants to you each year, providing a tangible return from your efforts and investment.

As with The MySafeHome Solution there are six simple tried and tested steps, covering everything from helping you establish links with partner organisations through to integrating our unique MySafeHome Solution with your existing processes and procedures. We'll even provide training and clearly defined objectives for your team, as well as helping you access Government funding.

We're already working with a number of leading Housing Associations. They're already enjoying the unique benefits and opportunities that currently only we deliver. Now we'd like to do the same for you. Let's talk.

To discuss our future together call us on:

08000 121333

Visit our website at:

www.mysafehome.info

Or email us on:

enquiries@mysafehome.info



Your home may be repossessed if you do not keep up repayments on your mortgage. The overall cost for comparison is 6.3% APR. MySafeHome is authorised and regulated by the Financial Services Authority. A fee of up to £1,500 per applicant is payable for The MySafeHome Solution. This is fully refundable if for any reason the mortgage is not completed.

This leaflet is intended for distribution to Housing Associations only.

